



# Resort Savers, Inc.

OTC Markets: RSSV

**Investor Presentation – May 2020**

**For Accredited or Qualified Investors Only**



## Forward Looking Statements

*This presentation contains “forward-looking statements” within the meaning of the “safe-harbor” provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors that could cause the actual results of the Company to differ materially from the results expressed or implied by such statements, including changes from anticipated levels of sales, future international, national or regional economic and competitive conditions, changes in relationships with customers, access to capital, difficulties in developing and marketing new products and services, marketing existing products and services, customer acceptance of existing and new products and services and other factors. Accordingly, although the Company believes that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. The Company has no obligation to update the forward-looking information contained in this presentation.*



## Resort Savers, Inc.

Resort Savers, Inc. (RSSV or Resort Savers) incorporated in Nevada in 2012, is a publicly-traded diversified industrial holding company. RSSV makes investments and acquisitions into markets and industries throughout the world.

RSSV operates through multiple segments including healthcare, disinfection cleaning, wellness, consumer products, mining and oil and gas.

The Company is in the process of affecting a name change, introducing Phoenix Rising Companies...

**Our new name to better reflect our business strategy (awaiting FINRA approval):**





## Our Mission

Resorts Savers seeks to create value for shareholders by carefully selecting strategic investment opportunities with companies in diverse industries possessing unique competitive advantages in opportunistic high growth areas of investment globally.



# Resort Savers Stock Information & Cap Structure

OTC Markets: RSSV

## Stock Information:

- Current Price: \$0.73
- 52 week high/low: \$33/\$0.15
- Market cap: \$62M

## Common Share Structure:

Issued & Outstanding: 85M

Restricted: 84M

Free Trading: 1.1M

## Preferred Shares:

Authorized: 15M

Total Issued: 1.5M

*\*Includes shares which are authorized by the Board of Directors and in transit to issuance.*



## How Resort Savers Operates

Resort Savers, Inc. identifies and executes investments and acquisitions in diverse industries throughout the world. The Company operates through multiple segments including health beverage, supplements, consumer products, mining and oil and gas. In light of the COVID-19 pandemic, we will be highlighting our target acquisition, 99 Holdings (99 Technologies, Inc. Switzerland)

### The Company's current subsidiaries include:

- Beijing Yandong Tieshan Oil Products Co., Ltd
- Admall Sdn. Bhd. Robust e-commerce platform specializing in health & wellness
- Wandu Coal Mine



## Subsidiary Profile: Teishan Oil

### Beijing Yandong Tieshan Oil Products Co., Ltd

Tieshan Oil (TO) commenced business operations in November 2005 and has operated continuously since that date.

TO's business model is to acquire a variety of chemical products and compounds extracted and processed from crude oil to produce refined oil products.

TO has a solid long-term client base since inception, including 2 licensed gasoline operators in China named YanDong Petrol Group and YanDong Hao Teng. All TO's clients are licensed "gasoline operators".

TO facilitates many products, compounds and chemicals including but not limited to Methyl tert-butyl ether, Mineral oil, Paraffin Oil, Petrolatum Liquid, Alcohol Based Liquid Fuel and Natural Gasoline.

The demand for these products remains strong as The PRC continues to grow both its industrial and consumer markets. While this is a dynamic market, subject to fluctuations and unexpected changes brought on by a variety of political and market matters, TO has successfully managed the impact of these factors and remains an important part of the oil refining industry in Beijing, PRC.





## Subsidiary Profile: Admall

### **Admall Sdn. Bhd.**

Admall is a robust e-commerce platform specializing in health & wellness. Admall is a rapidly growing community of upwardly mobile people who seek the best out of life.

Admall provides nutrition consultancy services and training. The Company also sells health, nutrition, and supplement products through an online store.

Headquartered in Malaysia, Admall provides its services and sells its products in Southeast Asia, China, Hong Kong, Taiwan, and Korea. Utilizing technology, Admall delivers its services and sells its products via internet and e-commerce applications.

Admall's services include personal training, life coaching, and total life enhancement programmes, all centered around its "BE the BEST" platform. Admall has partnered with educational institutions, e-commerce platforms, nutritional development groups, and wellness service providers to expand the marketing and delivery of its services, training, and product sales.



## Subsidiary Profile: Wandi Coal Mine

### Wandi Coal Mine

The Wandi Coal Mining Project consists of a resource deposit of 24.005 million tons of clean, low-sulfur, thermal coal.

RSSV has contracted with a large successful mining company in China to operate the mine. This step reduces risk for the company and is consistent with the company's model to acquire subsidiaries with an experienced management team in place.

The production scope is 0.9 million tons/year and calculated length is 17.73 years (mining service length is 16.74 and preparation term is 1 year)

On December 31, 2017, the project was evaluated to be 815B Yuan (~1.12B USD)

The percentage recovery of the comprehensive mining area has been evaluated and utilized for recoverable reserves of 19.572 million tons.

This acquisition included the equipment needed on site which lowers the capital investment and risk required to place the mine into production. The coal is pre-sold.



# Introducing Targeted Acquisition: 99 Holdings and 99 Technologies, Inc.

With the recent onset of COVID-19 the methods and uses for decontamination and disinfecting have a whole new meaning. A cultural shift is taking place making consumers and industries more conscious and will require reassurance that their surroundings are effectively and safely disinfected. RSSV has completed thorough due-diligence, has acquisition agreements in place and views 99 Group a huge growth opportunity meeting RSSV's acquisition fundamentals with the ultimate goal of provided shareholder value.

99 Holdings (99H), established in 2012 in Lugano, Switzerland, currently owns 27 patents. Its mission is to provide non-toxic, effective and efficient surface and closed environment decontamination. 99 Technologies (99T) mission is focusing on the research and development of innovative disinfection solutions with the goal of reducing the incidence and effects of healthcare acquired infections. 8% of patients admitted in European hospitals alone account for these potentially deadly infections.

The 99T disinfectant formula and equipment are manufactured in full compliance to ISO standards (ISO 9001 and ISO 13485). For markets outside the European Union the system has been certified in accordance to country specific certifications for use as a disinfection system.



# 99 Holdings and 99 Technologies, Inc. Global Market Opportunity and Growth Drivers

**The global infection control technologies market was valued at \$18.1 billion in 2018 and can be divided into two-subsectors:**

- global disinfection technologies expected to reach \$17.1 billion by 2024\*
- global sterilization technologies expected to reach \$10.4 billion by 2024\*

**Together this market is expected to reach \$27.5 billion, at a CAGR of 6.6% during 2019-2024 with healthcare industry and devices as a major end-user segment.\***

- Global Infection control market growth is driven by the rising incidence of hospital acquired infections (HAIs), rising geriatric population, and increasing prevalence of chronic diseases.

\*Deloitte Financial Advisory



# 99 Technologies, Inc. Core Technology HyperDRYMist<sup>®</sup>

Our innovative and highly effective technology, HyperDRYMist<sup>®</sup> is used for high quality disinfection of all surfaces and equipment exposed to air.

The HyperDRYMist<sup>®</sup> fully integrate system includes a non-toxic, non-corrosive, and environmentally safe disinfectant solution based on hydrogen peroxide which is dissolved in the air through high-level automated bio-decontamination devices, generating an ultrafine biocidal mist.

## Key technological features of 99T's developed hydrogen peroxide based patented technologies:

- superior bactericidal, virucidal, fungicidal, mycobactericidal and sporicidal capabilities
- allows to adjust intensity of the disinfection treatment in terms of microbial load reductic
- effective in small amounts which allows for quick reuse of treated non-invasive medical devices
- works at room temperature and leaves no residual moisture after treatment
- convenient, easy to use, consistent quality and results
- multiple applications for use in other industries



# 99 Technologies Competitive Advantages

To differentiate ourselves from competitors, 99T's strategy includes: engineering and distributing high-quality products/services at sustainable/affordable prices



Established and Expanding Global Marketing and Distribution Network



Disruptive & Proprietary Formula: 10X more effective than competitors with high barriers to entry



Cost Savings 99T's system allows hospitals to benefit from direct and indirect costs



Limited # of Global Players with diversified product offering



Non-Toxic Products Patented security system prevents the release of toxic particles into the environment



Extensive Penetration 99T's system reaches the most inaccessible spots, thanks to the special diffusion method



Short Disinfections Cycles average hospital room can be disinfected and ready for use in about 33 minutes



Intuitive and Fully Automated System – no personnel required while in operation

# 99 Technologies Financial Projections

*P&L, 000s Eur (€)	2020F		2021F		2022F		2023F		2024F	
<b>Sales</b>	<b>4.121,1</b>	<b>100,0%</b>	<b>8.310,8</b>	<b>100,0%</b>	<b>13.635,8</b>	<b>100,0%</b>	<b>20.096,0</b>	<b>100,0%</b>	<b>27.691,5</b>	<b>100,0%</b>
<b>Total Revenues</b>	<b>4.121,1</b>	<b>100,0%</b>	<b>8.310,8</b>	<b>100,0%</b>	<b>13.635,8</b>	<b>100,0%</b>	<b>20.096,0</b>	<b>100,0%</b>	<b>27.691,5</b>	<b>100,0%</b>
YoY Growth (%)			1,0		0,6		0,5		0,4	
<b>COGS</b>	<b>(1.584,2)</b>	<b>(38,4%)</b>	<b>(2.776,4)</b>	<b>(33,4%)</b>	<b>(4.175,7)</b>	<b>(30,6%)</b>	<b>(5.786,4)</b>	<b>(28,8%)</b>	<b>(7.612,5)</b>	<b>(27,5%)</b>
<b>Gross Profit</b>	<b>2.536,9</b>	<b>61,6%</b>	<b>5.534,4</b>	<b>66,6%</b>	<b>9.460,1</b>	<b>69,4%</b>	<b>14.309,6</b>	<b>71,2%</b>	<b>20.079,0</b>	<b>72,5%</b>
<b>R&amp;D, Manufacturing &amp; QA</b>	<b>(208,1)</b>	<b>(5,1%)</b>	<b>(419,7)</b>	<b>(5,1%)</b>	<b>(688,6)</b>	<b>(5,1%)</b>	<b>(1.014,8)</b>	<b>(5,1%)</b>	<b>(1.398,4)</b>	<b>(5,1%)</b>
<b>Marketing</b>	<b>(333,0)</b>	<b>(8,1%)</b>	<b>(671,5)</b>	<b>(8,1%)</b>	<b>(1.101,8)</b>	<b>(8,1%)</b>	<b>(1.623,8)</b>	<b>(8,1%)</b>	<b>(2.237,5)</b>	<b>(8,1%)</b>
<b>Sales</b>	<b>(249,7)</b>	<b>(6,1%)</b>	<b>(503,6)</b>	<b>(6,1%)</b>	<b>(826,3)</b>	<b>(6,1%)</b>	<b>(1.217,8)</b>	<b>(6,1%)</b>	<b>(1.678,1)</b>	<b>(6,1%)</b>
<b>Royalty</b>	<b>(124,9)</b>	<b>(3,0%)</b>	<b>(293,8)</b>	<b>(3,5%)</b>	<b>(550,9)</b>	<b>(4,0%)</b>	<b>(913,4)</b>	<b>(4,5%)</b>	<b>(1.398,4)</b>	<b>(5,1%)</b>
<b>General &amp; Administrative</b>	<b>(308,1)</b>	<b>(7,5%)</b>	<b>(577,7)</b>	<b>(7,0%)</b>	<b>(850,9)</b>	<b>(6,2%)</b>	<b>(1.110,4)</b>	<b>(5,5%)</b>	<b>(1.339,1)</b>	<b>(4,8%)</b>
<b>Personnel cost</b>	<b>(636,3)</b>	<b>(15,4%)</b>	<b>(1.060,5)</b>	<b>(12,8%)</b>	<b>(1.555,4)</b>	<b>(11,4%)</b>	<b>(1.908,9)</b>	<b>(9,5%)</b>	<b>(2.333,1)</b>	<b>(8,4%)</b>
<b>EBITDA Adj.</b>	<b>676,8</b>	<b>16,4%</b>	<b>2.007,5</b>	<b>24,2%</b>	<b>3.886,2</b>	<b>28,5%</b>	<b>6.520,5</b>	<b>32,4%</b>	<b>9.694,5</b>	<b>35,0%</b>
<b>Capitalizations</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>
<b>EBITDA</b>	<b>676,8</b>	<b>16,4%</b>	<b>2.007,5</b>	<b>24,2%</b>	<b>3.886,2</b>	<b>28,5%</b>	<b>6.520,5</b>	<b>32,4%</b>	<b>9.694,5</b>	<b>35,0%</b>
<b>Depreciation and amortization</b>	<b>(158,3)</b>	<b>(3,8%)</b>	<b>(159,9)</b>	<b>(1,9%)</b>	<b>(161,7)</b>	<b>(1,2%)</b>	<b>(163,4)</b>	<b>(0,8%)</b>	<b>(165,0)</b>	<b>(0,6%)</b>
<b>EBIT</b>	<b>518,5</b>	<b>12,6%</b>	<b>1.847,7</b>	<b>22,2%</b>	<b>3.724,5</b>	<b>27,3%</b>	<b>6.357,2</b>	<b>31,6%</b>	<b>9.529,5</b>	<b>34,4%</b>
<b>Financial Income / (Expense)</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>
<b>Extraordinary Income / (Expense)</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>	<b>0,0</b>	<b>0,0%</b>
<b>EBT</b>	<b>518,5</b>	<b>12,6%</b>	<b>1.847,7</b>	<b>22,2%</b>	<b>3.724,5</b>	<b>27,3%</b>	<b>6.357,2</b>	<b>31,6%</b>	<b>9.529,5</b>	<b>34,4%</b>
<b>Taxes</b>	<b>(1,0)</b>	<b>(0,0%)</b>	<b>(1,0)</b>	<b>(0,0%)</b>	<b>(615,5)</b>	<b>(4,5%)</b>	<b>(1.272,4)</b>	<b>(6,3%)</b>	<b>(1.906,9)</b>	<b>(6,9%)</b>
<b>Profit / Loss of the Period</b>	<b>517,5</b>	<b>12,6%</b>	<b>1.846,7</b>	<b>22,2%</b>	<b>3.109,1</b>	<b>22,8%</b>	<b>5.084,7</b>	<b>25,3%</b>	<b>7.622,6</b>	<b>27,5%</b>

*\*These projections do not include the recent COVID-19 pandemic and the demand expected for disinfectants. Sales in 2020 are on pace to exceed €12 million and could reach €20 million.*



# Potential Targeted Acquisition Profile: Culmination Radiant (Beijing)

Culmination Radiant will be complimentary to 99H. A preliminary agreements are in place and will be finalized following the completion of 99H.

Background: On the Eve of the 2020 Chinese Spring Festival, a sudden outbreak of Novel Coronavirus spread rapidly throughout China. In the face of a severe epidemic, people from all over the country and all sectors of society actively participated in the fight against the epidemic. RSSV believes this to be an excellent opportunity to further expand holdings with an established operating disinfectant business.

Culmination Radiant's hypochlorite disinfectant product helped combat the virus safely and effectively. To catch up with production, five production lines of the enterprise ran 24 hours a day. The disinfectant produced by the company can safely and effectively kill the new coronavirus).

The Company's disinfectant product is used in major hospitals as well as a large number of diverse enterprises and institutions.



# Executive Team



## **Patrick Tan, Treasurer & CFO**

Experience in corporate branding with many years in researching behavioral marketing. Currently serves as Chairman, Admall and internet/e-commerce platform. Mr. Tan received the Asia Pacific Entrepreneurship Award in 2008 He was granted the honorary title of Dato' Sri in 2016, by the Sultan of Pahang.



## **DS Chang, President & CEO**

25 year career in IT and Financial Services. Founder of SGCI, specializing consulting in the areas of lease financing, term financing, project financing, investment funds, fund management, corporate restructuring, and company reorganization. Formerly Vice-Chairman for an international financial group SGCI based in France.



## **Lucy Liu, COO**

International Business professional and entrepreneur. Ms. Liu possesses extensive relationships with the Chinese government. Her experience spans consulting for the top 10 companies in Europe. Ms. Liu specializes in IPO's, M&A, RTO's globally and for state-owned enterprises in China.



**Resort Savers, Inc.**

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